

KUWAIT SPX CENTER

Kuwait Sub-contracting and Partnership Exchange Center



KUWAIT Partnership Day

Facilitates matchmaking between
Main-contractor and
Sub-Contractor

DATE: 25-26 October 2015

(9.00 am to 2.00 pm)

VENUE: Public Authority for Industry, Kuwait

Ms. Nada Ahmed M. Al-Amri, Chief Coordinator

Gulf Organization for Industrial Consulting
GCC Sub-contracting and Partnership Exchange (GSPX)
Industrial Information Unit

P.O. Box: 5114 | Doha - Qatar

T: (+974) 4485 8888 | Direct: (+974) 4485 8826
F: (+974) 4483 1731 or 44 934369 | G: (+974) 5588 3013
E: nada@goic.org.qa
<http://www.goic.org.qa/GSPX/Index.html>

SUBCONTRACTING
& PARTNERSHIP

REGISTRATION

Fill the registration form and confirm your business meeting with large industries, meetings will be subject to scrutiny of right supplier as per the need of business enquires.



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- Main-contractors & sub-contractors gather from different industrial sectors
- Invited participants would pre-scheduled appointment with potential parties in private meeting environment, which guarantees meeting with your targeted people.



B2B meeting

Kuwait Partnership Day (KPD) plans to be the perfect meeting place for manufacturers to network and conduct business with customers and suppliers, and to be recognized as the Kuwait manufacturing, trading and network meeting solution serving the markets of Kuwait.

All major buyers in Kuwait

Kuwait SPX Center Includes profiles of more than four manufacturers in Kuwait who are capable to undertake sub-contracting activities.

Expected Results

KPD produces performance reports on the participant's commitment and networking.

The organizers can determine the number of meetings held and also obtain useful statistics on the results.



All suppliers in Kuwait

KPD can open doors for you towards:

- Higher productivity and efficiency
- Greater market share & utilize spared production capacities
- large companies can identify suitable suppliers

Matchmaking through SPX Mechanism

- Inquiries received by main-contractors through different channels (Hard or online inquiry forms)
- SPX team would search the rich database for potential suppliers
- If found, supplier is verified to have the capability & capacity needed
- SPX can schedule a meeting for both parties during the event
- Stabilize the relationship between main-contractors & sub-contractors via accomplishing the partnership concept

Kuwait SPX is committed to facilitate companies to develop efficient, cost effective and quality suppliers within Kuwait.

Buyers and suppliers kindly register with us to setup the business meeting

Who can

Participate and outcome

The matchmaking event is meant for the representatives of

- SMLs / (Subcontractors) and
- Large Industries (Main contractors)

400+ Local Suppliers registered with KSPX

Networking Guidance

Reliability, Simplicity

Basic metal, Plastic, Rubber, Electrical,

Petrochemicals, Oil and Gas, Chemical

Building material are major sectors

Mutual benefit to both Parties

Individual Client's Need

Committed participants